

To whom it may concern:

Community Living Society "CLS" supports individuals with developmental disabilities or acquired brain injuries to live meaningful lives. The CLS was founded by families and has always benefited from generous contributions of time and money from individuals, foundations, and corporation to help the people we serve. Managing our growth and operational budget is paramount. Following staff, real estate is our largest expense.

Since 2008, Aaron Ulinder of CBRE Limited has worked tirelessly to ensure our real estate costs are minimized. Following a strategic relocation in Burnaby BC, a lease versus purchase analysis was undertaken. After careful consideration by our board, we elected to pursue ownership, given the long-term benefits to CLS. In December of 2013, CLS was awarded a winning bid by court ordered sale of the Westminster Club's seventh-floor penthouse at 713 Columbia Street in New Westminster, BC. The purchase price achieved by Aaron Ulinder was nearly sixty percent of market value. This purchase has allowed CLS fulfill its strategic plan and remain committed to supporting the quality of life of the people we support, while growing in the communities in which we all work and live.

We are grateful for the Aaron Ulinder's commitment to CLS and can refer him with confidence to any not-for-profit society, or organization looking to maximize their real estate investment.

Sincerely,



Gillian Rhodes
Chief Operating Officer
Community Living Society