



Consulate General of the Republic of Korea

1600-1090 West Georgia St. Vancouver B.C., V6E 3V7

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To Whom It May Concern:

I am pleased to write this letter of reference on behalf of John K. Megan and Michael White of CBRE Limited.

Occupying over 9,000 sf in the Penthouse of 1090 West Georgia Street, Vancouver BC, the Consulate General of the Republic of Korea was facing a lease expiry in an office market that was moving in favor of the landlord. The consulate had little interest in relocation given the arduous governmental regulatory hurdles required.

Through John and Michael's expertise, market leading financial terms were secured; including below market rental rates, an inducement that could be converted into free rent to offset future real estate cost and an extended conditional period to secure the appropriate governmental approvals.

In addition to their professionalism, expertise and negotiation skills, John and Michael conducted themselves in a highly respectful manner and were both interested and mindful of our customs and procedures. We would highly recommend John and Michael to other Consulate offices in Vancouver.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeon Heesun'.

Signature

Consul Jeon, Heesun
Name & Title Printed